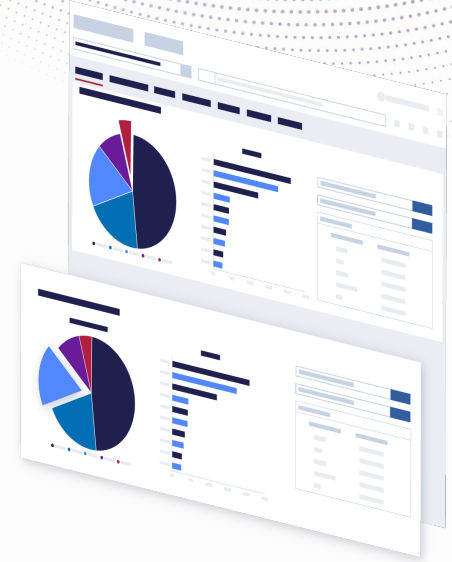# GovSearchAI

Identify Best-Fit Opportunities & Sharpen Win Strategies

TechnoMile's GovSearchAI platform consolidates data from top federal sources and makes it easy to explore and analyze through a straightforward, user-friendly interface. This puts actionable intelligence at users' fingertips, enabling them to rapidly identify highly relevant new opportunities and sharpen win strategies for the business they're pursuing.

Consolidated View of Top Federal Sources

TechnoMile's industry-leading data lake aggregates and organizes data from top federal sources – including USAspending, FPDS, SAM, FedConnect, NAVWAR eCommerce, procurement forecasts, and our proprietary GovSearch contacts database – and delivers a single, comprehensive view of this data through our GovSearchAI platform. This eliminates the need to access multiple websites and manually cobble data together, streamlining your intelligence gathering efforts.

Intelligence Right Where You Work

GovSearchAI is available as a standalone, web-based solution as well as embedded within TechnoMile's CRM solutions, giving users quick, convenient access to intelligence right in the context of the opportunities and accounts they're working on day to day. And, the ability to export to Excel and PDF formats or drop visualizations into PowerPoint files allows you to easily leverage your findings in other tools to support briefings and meetings or further analysis.

Rapid Opportunity Identification

Rapidly find best-fit opportunities for your organization, saving your team time while helping to fill your pipeline with highly relevant leads. GovSearchAI delivers an AI-optimized list of the latest relevant recompetes and solicitations for your company based on criteria such as top NAICS, PSCs, and agency customers, along with AI-powered opportunity summaries to help speed qualification. Users can push the details of any lead to your CRM in one click, speeding opportunity creation.

Personalized Opportunity Intelligence

Each user can personalize their view of the potential opportunities intelligently identified by GovSearchAI to tightly align to their role. For example, see leads relevant to only a specific business unit, program(s), contract vehicle(s), or accounts and then rapidly and dynamically filter these opportunities to analyze their fit for your organization. Subscribe to notifications to get the latest relevant opportunities delivered right to your inbox.

Customer Research

Get to know potential or existing customers. Research new agencies to target or opportunities to expand your relationship into other departments within an existing customer. Where is an agency spending? On which contract vehicles do they do business?

Competitive Analysis

Simplify competitive research and analysis for Black Hats. Discover where a competitor is entrenched with a federal customer. What have they won? What are their biggest markets? Who are their subcontractors? When are their contracts up for recompete? Where are there opportunities to take away market share? How have they been impacted by DOGE efforts?

GovSearchAI

TECHNOMILE

Teammate Matchmaking

Explore potential partners to inform smart teaming strategies. Understand where a potential partner has strong agency relationships. Do they have access to contract vehicles that you don't? What is their small business set-asides status? What is their past experience?

Contact Intelligence

Identify key decision-makers and influencers within each agency to build more effective strategic call and account plans. Access vast people intelligence from TechnoMile's proprietary GovSearch contacts database, including contact details for senior government decision and policy makers, as well as informative org chart views of agency/office hierarchies.

Alerts & Notifications

Subscribe to email notifications based on your personal saved searches and/or follow specific opportunities, agencies, vendors, etc. to receive notifications when updates occur, making it easy to monitor changes in the federal market that impact your pursuits, customers, competitors, partners, and more.

Key Features

- Consolidated data from top federal sources
- Available as standalone web app or embedded within TechnoMile CRM solutions
- Dashboard view of all current awards/upcoming expirations at your organization

- AI-powered opportunity recommendations and summaries
- Saved searches
- One-click push of opportunity details to CRM
- Prime and subcontract award data
- Transaction details for prime awards and subcontracts

- Competitor intelligence
- Teammate matchmaking
- Customer intelligence
- Agency contact intelligence & org chart views
- One-click push of agency contacts to CRM
- Alerts and notifications
- Data export to Excel and PDF

About TechnoMile

From go-to-market to contract closeout, TechnoMile provides transformative, AI-enabled cloud solutions that empower companies to find, pursue, win, and retain more business with the government. With our best-in-class cloud platform, companies optimize BD and capture processes, gain unique competitive insights, source contact intelligence, automate and de-risk the contract lifecycle, and gain an information advantage that elevates enterprise performance.

**Scan the QR code
to schedule a demo**